

Pricing Information for SAP® Business ByDesign™

A Powerful Solution at a Predictable Price

What Is SAP® Business ByDesign™?

The SAP® Business ByDesign™ solution enables customers to run their entire business with a single, cloud-based application. SAP Business ByDesign is ideally suited for small or quickly growing companies and for subsidiaries of larger corporations. Customers can get **a fast start with a clearly defined scope** and then activate additional functionalities to manage processes such as financials, customer relationships, human resources, procurement, and supply chain. SAP Business ByDesign is a software-as-a-service solution that is delivered on demand and does not require an additional IT investment.

A COMPELLING, SUBSCRIPTION-BASED PRICING MODEL

SAP Business ByDesign is licensed through monthly subscription fees, calculated on a named-user basis. The pricing schedule identifies three categories of users: self-service users, team users, and enterprise users. Pricing and functionality vary for each category. You don't need to worry about software system maintenance; all core services such as backup, recovery, and regular upgrades are covered by SAP and included in the monthly fee. You can choose to deploy the complete solution, or you can address your immediate business needs first with our industry-specific, fixed-price starter packages.

SAP partners, available around the world, can tailor the solution to your specific needs or industry. They can provide a growing range of services and certified add-on solutions that you can select and activate using the online SAP Store.

Self-Service Users

These users make use of SAP Business ByDesign to perform core self-service office tasks such as time and expense reporting, purchasing, and travel management. Additional role-specific tasks are available depending on the type of self-service user.

General Features

Included: Upgrades, 24x7 support, backup, recovery system management, mobile access, SAP Store integration, Microsoft Outlook & Excel integration, customization

Additional Fees:

Dedicated server, integration via Web services

Team Users

Team users – typically sales representatives – use core customer relationship management (CRM) processes, from campaign management to opportunity handling, in the SAP Business ByDesign solution.

Enterprise Users

Typical enterprise users are office workers, planners, accountants, or salespeople. Regardless of industry sector, a standard enterprise user gets a rich variety of core functionality including CRM, purchasing and sourcing, financial management, human resources, and more. The enterprise user for supply chain management deploys additional functionality to manage physical inventory, supply chain planning, and manufacturing.

Minimum User Count

You can get started with SAP Business ByDesign with a minimum of 10 team or enterprise users.

Included Items

Storage, upgrades, system management, support and backup, and recovery are included in the monthly subscription fee.

Below are the prices per user per month for the different categories of user.

We Can Help!

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User Types and Associated Functionalities

Self-Service User			Team User	Enterprise User	
Standard	SCM	Project Management	CRM Sales	Standard	SCM
\$11	\$24	\$24	\$89	\$149	\$199

	Self-Service User			Team User	Enterprise User	
	Standard	SCM	Project Management	CRM Sales	Standard	SCM
Self-service tasks						
Time and expense reporting	√	√	√	√	√	√
Travel management	√	√	√	√	√	√
Leave requests	√	√	√	√	√	√
Time sheet and personal data editing	√	√	√	√	√	√
Expense management	√	√	√	√	√	√
Procurement	√	√	√	√	√	√
Delivery confirmation	√	√	√	√	√	√
Customer relationship management (CRM)						
Campaign management				√	√	√
Account and activity management				√	√	√
Product and pricing master data management				√	√	√
Lead, opportunity, and quote management				√	√	√
Sales order and return handling					√	√
Customer contracts					√	√
Entitlement management					√	√
Service request and service order management					√	√
Service order confirmation			√		√	√
Customer invoicing					√	√
E-commerce					√	√
Sales planning					√	√
Human resources						
Personnel administration and people master data management					√	√
Time and labor management					√	√
Compensation					√	√
Expense and reimbursement management					√	√
Project management						
Project planning, execution, and controlling					√	√
Project information update tasks			√		√	√
Document collaboration and project-related work packages			√		√	√
Product lifecycle management						
Product development					√	√
Product variants					√	√
Management support						
Planning					√	√
Preconfigured reporting and key performance indicators				√	√	√
Report wizard				√	√	√
Supplier relationship management						
Supplier management					√	√
Sourcing and contracting					√	√
Product and pricing master data management					√	√
Purchase requests and purchase order management					√	√
Supplier invoicing					√	√
Self-service procurement					√	√
Financials						
Payables and receivables processing					√	√
Tax management					√	√
Payment and liquidity management					√	√
General ledger					√	√
Fixed assets management					√	√
Inventory valuation					√	√
Management accounting					√	√
Supply chain management (SCM)						
Demand planning and management						√
Supply planning and control						√
Inbound and outbound logistics						√
Logistics control (including drop shipment and stock transfers)						√
Internal logistics						√
Inventory management						√
Production planning and control						√
Quality management						√
Quality management inspection results recording		√				√
Logistic units management						√
Execution and confirmation of logistical tasks		√				√
Export handling and intrastat reporting						√